

## Testimonial

The Kramp Group is one of the largest technical wholesalers in Europe with 24 branches in 20 countries, 3000 employees and a turnover of 840 Million EUR. She is providing from 11 distribution centers over Europe more than 500.000 different spare parts to agricultural, landscaping and forestry companies, as well as for the earth-moving industry and OEM companies.

Our central IT is responsible for all applications and IT services within the Kramp Group. Varga Software Consulting Inc. has been our partner and supplier for software development and services since 2010. The company lead by Mr. Robert Varga has made important contributions to our enterprise management systems with focus on business intelligence for sales, purchase and product management.

We have ordered a series of web-based custom-built applications:

- **Margin Monitor:** a business intelligence solution about turnover and margin, covering the whole international organisation with 50.000 customers and more than half a million products.
- **Purchase Price Monitor:** showing the development of purchase prices over time on the basis of more than a million transactions per year.
- **Budget Application:** managing the budgeting process for sales with 300 users on all international hierarchy levels of the company.
- **Different Product Information Systems** for analysing, matching and (re)grouping several million products.

Further developments and services:

Design and development of our Oracle based data warehouse and BI system.

The systems and applications listed above are being used by 500+ users.

Mr. Robert Varga and his team has always been a reliable and trustful partner delivering high quality applications on time. Due to close communication with our key users and very quick reactions of their support organization, they have gained strong reputation within our company.

We want to emphasise that level of knowledge, continuity and availability of their staff has been far above average.

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